

Solar Consultant/Account Manager



***JAZZ Solar Solutions** is an Ottawa-based Clean Energy leader founded by technology and business entrepreneurs from the Energy, Telecommunications and Construction industries. We are dedicated to helping homeowners, businesses, First Nations and Municipalities of Ontario participate in the Ontario Power Authority's (OPA) Feed-In Tariff (FIT) program. With over 200 JAZZ systems online, JAZZ is actively engaged with the development of Renewable Energy projects with First Nations across North America, and Internationally.*

Position: Solar Consultant / Account Manager

We have an opening for an experienced Outside Sales & Residential Energy Consultant. We are seeking a highly articulate, motivated, well organized individual who is looking for a rewarding, progressive position within an industry leading organization.

Role and Responsibilities:

- Sales of residential solar PV microFIT systems
- Closing deals and signing contracts
- Conducting site evaluations for potential customers, rough system design
- Estimating costs and pricing systems
- Analysis of customer's current and projected electrical usage, and financial return on investment
- Negotiating contracts
- Communicating with project manager regarding system design
- Logging all communications with customers in contact database

Requirements

- Experience with grid-tied solar electric installation, design, or sales
- Strong math and computer skills
- Proficiency with Microsoft Office
- Experience in technical sales
- Understanding of general construction
- Understanding of electricity and electrical contracting
- Desire to stay on the leading edge of the solar industry
- Ability to read, understand, and edit proposals

**To apply, please e-mail your resume and a brief covering letter to
hr@jazzsolar.com, as soon as possible.**

No telephone calls, follow-up emails or agencies please.