



Startup Chief Operating Officer (COO)

About JAZZ Solar Solutions, JAZZ Renewables Worldwide (JAZZ)

JAZZ is Solar and microGrid Development Technology Company focused on Renewables-based Energy Solutions for Communities, Commercial and Industrial Customers Globally. JAZZ has development experience with over 30MW Solar PV with over 200 solar PV systems installed. JAZZ has an extensive project pipeline with First Nations Communities and Internationally in Central America (JAZZ Renewables Costa Rica SA).

Position

JAZZ has an entrepreneurial Founder & CEO, who supported by the JAZZ team, has invested in a number of promising Solar and microGrid markets. Reporting to the CEO, the COO is a proactive, internal-facing startup veteran with strong Solar or Renewables experience. She/he has a burning desire to make a difference by building an unparalleled team and constantly improving our structures, processes and discipline to execute on JAZZ's unique vision for a better planet.

Responsibilities

Leadership

- CEO's Partner who aligns Execution with Vision, Strategy and Financing
- Responsible for Company Building, Operations & Finance for all JAZZ Initiatives
- Establish a positive, proactive, winning culture with and within Team JAZZ

Operations

- Responsible for quality and cost-effective execution of PV projects
- Recruiting and contracting resources required to execute projects in Ontario
- Project management of FIT and microFIT projects with Ontario Power Authority (OPA) process from Application through to Commercial Operation (COD)

- Hands-on experience with PV Design, Engineering, and Tradeoffs
- Negotiation and procurement of PV materials, electrical and construction services
- Responsible for Sales Support, Site Surveys, Pricing/Design Estimation
- Management of Field Services and Construction
- Responsible for project schedules and budgets
- Service and support of existing completed projects and customers
- Maintaining and reporting an accurate and full account of daily operations

Financial Management & Oversight

- Direct Accountant and Bookkeeper on Projects and Financial Reporting
- Proficient with cashflow management on Solar and microGrid projects

Company Building

- Constant Recruiting top talent internally and externally into Team JAZZ

Job Qualifications

- Bachelor's Degree in Engineering, preferably in Electrical, Mechanical or Civil
- At least 10 years of relevant experience in the power industry working on project design/construction management/ operations
- Direct management experience with proven leadership and delegation skills
- Strong computer skills (Microsoft Office, CAD, etc...)
- Ability to analyze technical, financial, and operational data
- 5+ years of solar Industry experience
- Operations Management experience

Core Competencies

- Exceptional communication, decision making, analytical, tracking, reporting and time management skills.
- Independent thinker able to thrive in a fast paced and dynamic environment.
- Persistence in holding internal and external stakeholders accountable under deadline, while establishing & maintaining strong relationships.
- Team player with strong initiative, able to work autonomously to complete tasks.
- Entrepreneurial mindset.
- Process-oriented manager who creates Systems and structure.
- Ability to manage multiple projects at one time.
- Enjoys challenges. Startup work-ethic.
- Passionate about solar and renewables.
- Hands-on, Detail-oriented, Strong Execution Skills